

Curriculum vitae

Laura Adagazza

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Zivilstand	In a relationship
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Professional Experience

12/2023 – today	Founder & Owner of LA Coach – www.la-coach.net Consulting and coaching for executives and companies in coaching, team development, and talent management.
12/2021 – today	Senior Talent & Strategy Manager / Allianz Suisse, Wallisellen Responsible for strategic succession planning and cross-functional development of insurance staff from client advisors to general agents (entire Switzerland), close collaboration / coaching with general agents, sales managers, and client advisors.
09/2018 – 12/2021	Sales Manager New Installations / Schindler Aufzüge AG, Schlieren Responsible for the 6 million sales budget in the Zurich region. Customer acquisition, consultation, sales, and maintenance of elevator portfolios for new constructions. Conducting price negotiations and competitor analyses. People Development Specialist / Schindler Aufzüge AG, Ebikon Responsible for personnel development at Schindler Switzerland and its branches. Development of trainings and courses in sales, leadership, and coaching (Sales Academy) including budget management. Leadership of the Schindler Switzerland Talent Program.
09/2015 – 02/2018	Junior Talent Manager / UBS AG Supervision of apprentices and interns at UBS branches in the Aargau, Bern, and Solothurn regions. Responsible for the entire employee lifecycle. Trainee HR / UBS AG Senior recruiting for Wealth Management and Private Banking, HR business partner, Line Manager Advisory.
02/2013 – 06/2015	HR Specialist / Helsana Versicherungen AG Independent recruitment of temporary and permanent positions.

Education and trainings

01/2023 – 06/2023	Management-oriented Business Administration / ZHAW Winterthur CAS Management-oriented Business Administration
01/2018 – 06/2020	Coach & Corporate Mentor / Coaching Center Olten Federal Diploma / CAS Coaching
09/2013 – 06/2015	Master of Science in Psychology / UZH Specialization in Business Psychology
09/2009 – 01/2013	Bachelor of Science in Psychology / UZH Minor in Educational Science